

## Growth & Transition Strategies

### Executive Overview

We are a flexible provider capable of assuming responsibility for the entire engagement or a defined segment of the transaction. Our professionals have represented the buy and sell side of a merger, acquisition or sale in local to international markets. These transactions have ranged from modest to hundreds of millions of dollar transactions.

### Our Process

We have devoted time, assets and training to becoming experts in this complex field. Our process overview is:

- + Opportunity Goal Setting and Expectations
- + Establishing Timelines
- + Pre-acquisition Planning
- + Reviewing Sale/Acquisition Options and Strategies
- + Negotiating Pricing
- + Document Review
- + Financial Due Diligence
- + Evaluating Employment Issues
- + Financing Options
- + Assessing federal, state, local and international tax exposure
- + Post closing adjustments and reconciliation

### First Time Buyers or Sellers

Buying or selling a business is one of the most complex financial and emotional transactions a business owner will encounter. We provide guidance in all aspects of a transaction to reduce the ebbs and flows of the possible acquisition, merger or sale.

### Global Reach

We have expertise representing both domestic and foreign buyers and sellers. Whether you are seeking to expand locally or into a foreign market, or are a foreign entity seeking support in the United States we can help.

### About tonneson + co

tonneson + co provides audit and assurance, tax and advisory services for emerging entities to clients with approximately \$1B in revenue.